

PRESS RELEASE

## BNP Paribas Securities Services extends its initial margin services to Asia Pacific

**BNP Paribas Securities Services is expanding its collateral management range of services in APAC to help firms in the region manage initial margin requirements arising from their non-cleared OTC derivatives positions.**

Initial margin rules, which aim to mitigate counterparty risk, have been progressively coming into force since 2016. Waves 5 and 6 - for institutions with non-cleared derivatives positions above EUR 50 billion and EUR 8 billion respectively - will come into force in 2021 and 2022.

BNP Paribas Securities Services' initial margin solution, live since 2017, enables financial institutions to outsource the complexity of implementing initial margin models and processes thanks a full range of open architecture services. These include risk factors and initial margin calculations, exposure management, exchange of initial margin calls and a triparty collateral management solution with segregated custody arrangements.

**David Beatrix, Head of Product, Collateral Access, at BNP Paribas Securities Services, said:**

"Asset owners can have a challenging time when implementing initial margin requirements due to the size of their derivative positions and the fact that they tend to operate under one single consolidated entity. Asset owners also tend to delegate their investment process across multiple managers, which can result in fragmented initial margin calculations leading to higher collateral requirements. Our services take the complexity out of the process, enabling asset owners to centralise their calculations and adopt a streamlined and efficient approach to initial margins implementation."

**Philippe Tassin, Head of Asset Owners and Managers at BNP Paribas Securities Services, said:**

"For our asset owner clients, calculating their collateral needs, and optimising often scarce collateral resources, have become vital to the success of their investment and risk management practices. Our solutions help them manage the huge amount of data and complex calculations associated with OTC derivatives regulations."

BNP Paribas Securities Services is growing quickly in Asia, where it is working with some of the biggest financial institutions in the region. The Bank was recently awarded Custodian of the Year by Asia Risk<sup>[1]</sup> and its Predictive Collateral Coverage Reporting won The Asset's "Best data analytics project" award<sup>[2]</sup>.

-Ends-

**Press Contacts**

Caroline Lumley [caroline.lumley@uk.bnpparibas.com](mailto:caroline.lumley@uk.bnpparibas.com) +44 (0)20 7410 4650



BNP Paribas Securities Services on Twitter - @BNPP2S

<sup>1</sup> Source: <https://www.risk.net/awards/7674186/custodian-of-the-year-bnp-paribas>

<sup>2</sup> Source: <https://www.theasset.com/awards/digital-project-awards-20>



**BNP PARIBAS**

**The bank  
for a changing  
world**

## About BNP Paribas Securities Services ([www.securities.bnpparibas.com](http://www.securities.bnpparibas.com))

BNP Paribas Securities Services, a wholly owned subsidiary of the BNP Paribas Group, is a leading global custodian and securities services provider. Backed by the strength of the BNP Paribas Group, we provide multi-asset post-trade and asset servicing solutions for buy and sell-side market participants, corporates and issuers. With a global reach covering 90+ markets, our network is one of the most extensive in the industry, enabling clients to maximise their investment opportunities worldwide.

The information contained within this document ('information') is believed to be reliable but BNP Paribas Securities Services does not warrant its completeness or accuracy. Opinions and estimates contained herein constitute BNP Paribas Securities Services' judgment and are subject to change without notice. BNP Paribas Securities Services and its subsidiaries shall not be liable for any errors, omissions or opinions contained within this document. This material is not intended as an offer or solicitation for the purchase or sale of any financial instrument. For the avoidance of doubt, any information contained within this document will not form an agreement between parties. Additional information is available on request.

BNP Paribas Securities Services is incorporated in France as a Partnership Limited by Shares and is authorised and supervised by the European Central Bank (ECB), the ACPR (Autorité de Contrôle Prudentiel et de Résolution) and the AMF (Autorité des Marchés Financiers).

BNP Paribas Securities Services London branch is authorised by the Prudential Regulation Authority with deemed permissions under the UK Temporary Permissions Regime. BNP Paribas Securities Services London branch is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details of the Temporary Permissions Regime, which allows EEA-based firms to operate in the UK for a limited period while seeking full authorisation, are available on the Financial Conduct Authority's website. BNP Paribas Securities Services London Branch is registered in England and Wales under number FC023666. Registered office in the UK: 10 Harewood Avenue, London NW1 6AA.

In the U.S., BNP Paribas Securities Services is a business line of BNP Paribas which is incorporated in France with limited liability. Services provided under this business line, including the services described in this document, if offered in the U.S., are offered through BNP Paribas, New York Branch (which is duly authorized and licensed by the State of New York Department of Financial Services); if a securities product, through BNP Paribas Securities Corp. which is a broker-dealer registered with the Securities and Exchange Commission and a member of SIPC and the Financial Industry Regulatory Authority; or if a futures product through BNP Paribas Securities Corp., a Futures Commission Merchant registered with the Commodities Futures Trading Commission and a member of the National Futures Association.



**BNP PARIBAS**

**The bank  
for a changing  
world**