

BNP PARIBAS SECURITIES SERVICES

**A LEADING ASSET SERVICING
WITH MULTI-LOCAL
PROVIDER
EXPERTISE**



BNP PARIBAS

The bank for a changing world

WELCOME FROM PATRICK COLLE



Dear client,

Financial institutions are facing unprecedented levels of operational complexity. Mounting regulatory requirements, international expansion and real-time reporting are placing enormous pressure on in-house teams and infrastructures.

At BNP Paribas Securities Services, we leverage our wide network, unique global and local operating model and the latest technologies to help you meet these challenges.

BNP Paribas Securities Services is only 25 years old and during that time has grown exponentially from a small sub-custodian to a top 5 global player. We understand the complexities that come with fast growth and change and stand ready to help you.

Best regards,

Patrick Colle
General Manager



A TOP FIVE GLOBAL CUSTODIAN

\$11.8tn
assets under custody



+13.3%
versus 2018

12,072
employees



of more
than

100
nationalities

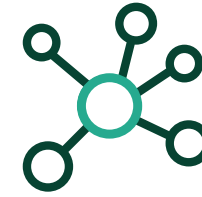


\$2.8tn
assets under administration



+8.1%
versus 2018

All figures as of 31 December 2019

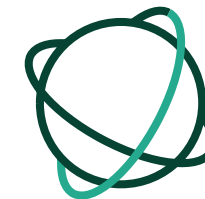


Proprietary network across

26 COUNTRIES

Local expertise in

35 MARKETS



Global reach in

90+ MARKETS



FAR-REACHING APPROACH TO INNOVATION



We are at the **forefront of technology** in asset servicing and have devised new ways of working – including **partnering with leading fintechs and launching our own startups** – to fast track innovation.

BUILDING THE INDUSTRY'S DIGITAL PLATFORMS OF TOMORROW TO

ENHANCE FUND DISTRIBUTION SERVICES

CONNECT FUND PROFESSIONALS

ENCOURAGE CARBON NEUTRALITY



LEVERAGING DIGITAL AND FINTECHS TO FUTURE-PROOF ASSET SERVICING

EXPAND PRIVATE CAPITAL SERVICES

BOOST TRADE PROCESSING EFFICIENCY

SIMPLIFY FUND ADMINISTRATION OPERATIONS

REINVENT DEPOSITARY BANKING



WHAT SETS US APART

GLOBAL-
LOCAL
MODEL

BUY SIDE/
SELL SIDE
SERVICES

INTEGRATED
BANK

MULTI-ASSET
CLASS

DIGITAL
CLIENT
EXPERIENCE



FULL SUITE OF PRODUCTS

DELIVERING INTEGRATED SOLUTIONS ACROSS THE ASSET SERVICING VALUE CHAIN



CUSTODY, CLEARING AND SETTLEMENT



CORPORATE TRUST SOLUTIONS



ASSET AND FUND SERVICES

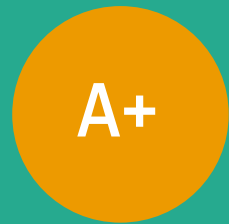


REPORTING

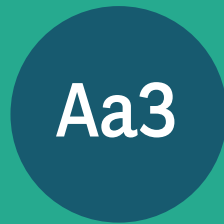


MARKET AND FINANCING SERVICES

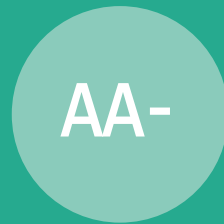
A LONG-TERM PROVIDER OF CHOICE



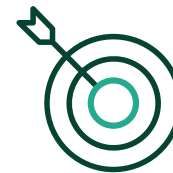
S&P



MOODY'S



FITCH



BEST-IN-CLASS

custodian¹ and one of the most capitalised banks in the world



LARGEST BANK

in continental Europe²



Leading the way on

SUSTAINABILITY

World's Best Bank for Corporate Responsibility³
1st major custodian to sign the UN-supported Principles for Responsible Investment



One of only **30** institutions globally with G-SIFI* status

¹ The Banker Transaction Banking Awards 2019
² S&P Global Market Intelligence 2020
³ Euromoney Awards for Excellence 2019
* Global Systemically Important Financial Institution



A POSITIVE-IMPACT CUSTODIAN

FOR OUR
CLIENTS

FOR OUR
STAFF

FOR OUR LOCAL
COMMUNITIES

Our leadership team is committed to building a purpose-driven asset servicing provider.



Alessandro Gioffreda
Global Head of
Territory Management



Philippe Benoît
Head of Strategic
Business Development
& Transformation



Patrick Colle
General Manager



Florence Fontan
Head of Company
Engagement &
General Secretary



Alvaro Camuñas
Head of Client
Development



Alain Pochet
Head of Client
Delivery



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