

PRIVATE CAPITAL SERVICES



END-TO-END SERVICES OFFERING

INTEGRATED PRIVATE ASSETS ECOSYSTEM

ISSUED BY BNP PARIBAS
CORPORATE & INSTITUTIONAL BANKING



BNP PARIBAS

The bank
for a changing
world



Allocation to private assets has seen remarkable growth in recent years, and we expect this to continue at a fast pace. The continued growth of the asset class will also need to incorporate the transition towards a more sustainable economy and can play a pivotal role in realizing our collective net-zero commitments.

At BNP Paribas, we are committed to supporting our institutional, corporate and private clients across the full spectrum of their private capital needs.

The “Growth, Technology and Sustainability” ambitions defined in our 2025 Strategic Plan include a definite strategy to continue to grow our business within the private capital asset class across our three key client franchises, with our corporate, institutional and private clients, and by leveraging our unique network in Europe and globally and our innovative product capabilities.

Our integrated bank model, combined with a truly global footprint strongly anchored in our European roots, our ongoing investment in technology, and the financial solidity of our balance sheet uniquely position BNP Paribas to consistently support our clients in the private capital space to drive this increasingly important segment of the real economy.



Alain Papiasse

Group Executive Advisor
and Chairman of CIB, BNP Paribas



BNP Paribas acts as a fully integrated service provider to Private Capital Asset Managers (GPs). On behalf of its clients, it can also leverage its investment and distribution platform and its asset management expertise across all private capital asset classes, with a consistent ESG approach in roles and services.



BNP PARIBAS



**BNP PARIBAS
EXANE**



**BNP PARIBAS
SECURITIES SERVICES**

OUR END-TO-END SERVICES OFFERING FOR PRIVATE CAPITAL CLIENTS



OUR INTEGRATED PRIVATE ASSETS ECOSYSTEM



**BNP PARIBAS
CARDIF**



**BNP PARIBAS
ASSET MANAGEMENT**



**BNP PARIBAS
WEALTH MANAGEMENT**



**BNP PARIBAS
REAL ESTATE**



**BNP PARIBAS
AGILITY CAPITAL**



**BNP PARIBAS
DÉVELOPPEMENT**

BNP Paribas offers a full set of solutions for GPs – from investment to flow banking – leveraging our diversified and integrated business model.



SERVING PRIVATE CAPITAL CLIENTS AT FOUR LEVELS

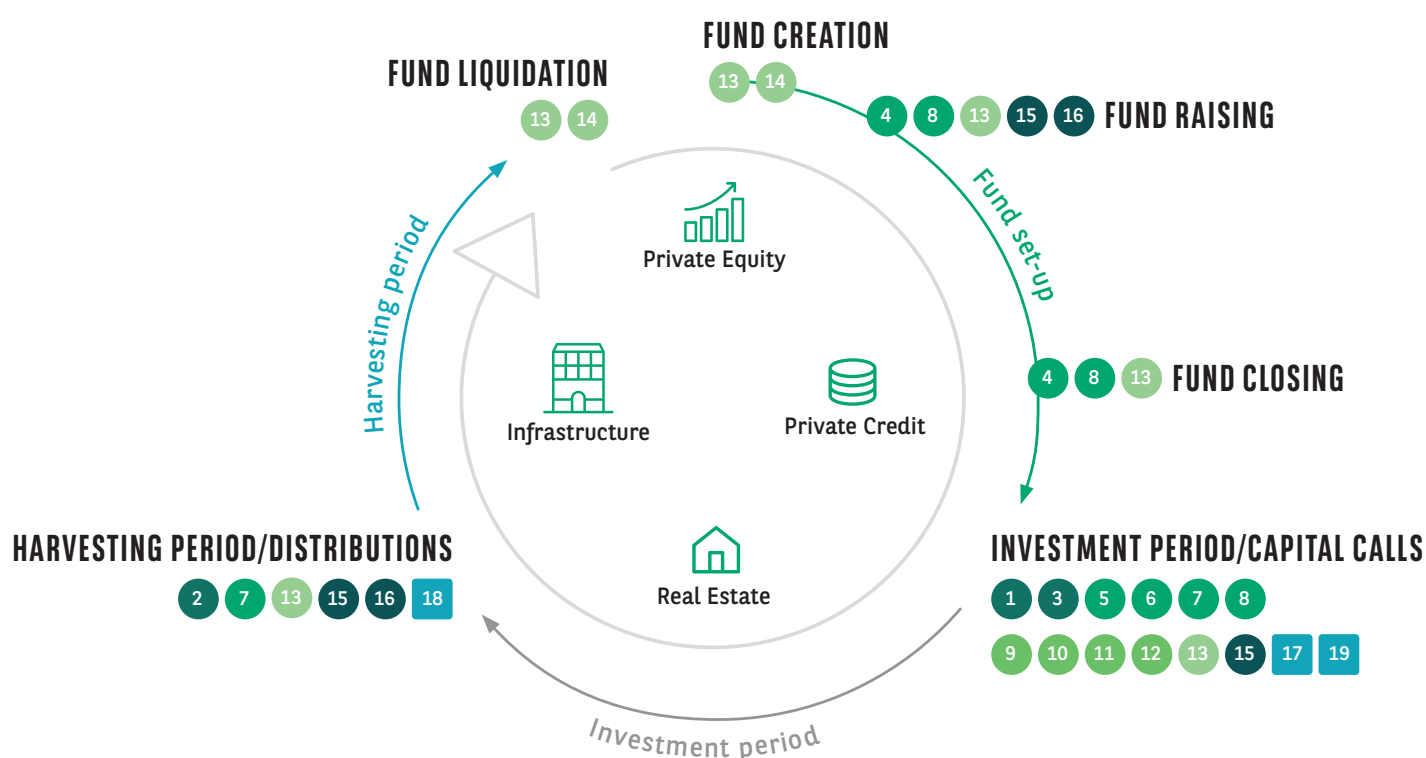
Institutional
General Partner

Funds
Private Equity, Debt,
Infrastructure, Real Estate
and Secondary Funds

**Portfolio and
Investments**
Corporates, Assets &
Financial Institutions

Individuals
GP's partners, companies'
management teams and
Private Investors

Our solutions span the full continuum of a private capital fund's lifecycle (sourcing, execution, liquidity, servicing).



Advisory solutions

- 1 Sourcing of new investments and advisory
- 2 Divestments/Continuation funds (M&A/ECM)
- 3 Debt/securitization advisory

Financing solutions

- 4 Capital call financing
- 5 Asset-backed financing & credit fund financing
- 6 Recourse financing
- 7 Investments Financing (new & existing)
- 8 Sponsor Financing (GP)

Investment support & risk management

- 9 Access to BNP Paribas & third party loans and credit portfolios (Private Credit)
- 10 Sourcing of credit opportunities from third parties (Private Credit)

- 11 Securitization exits (Private Credit)
- 12 Deal Hedging (FX, IRS)

Fund administration & asset services

- 13 Fund administration, management & asset servicing
- 14 Loan Administration

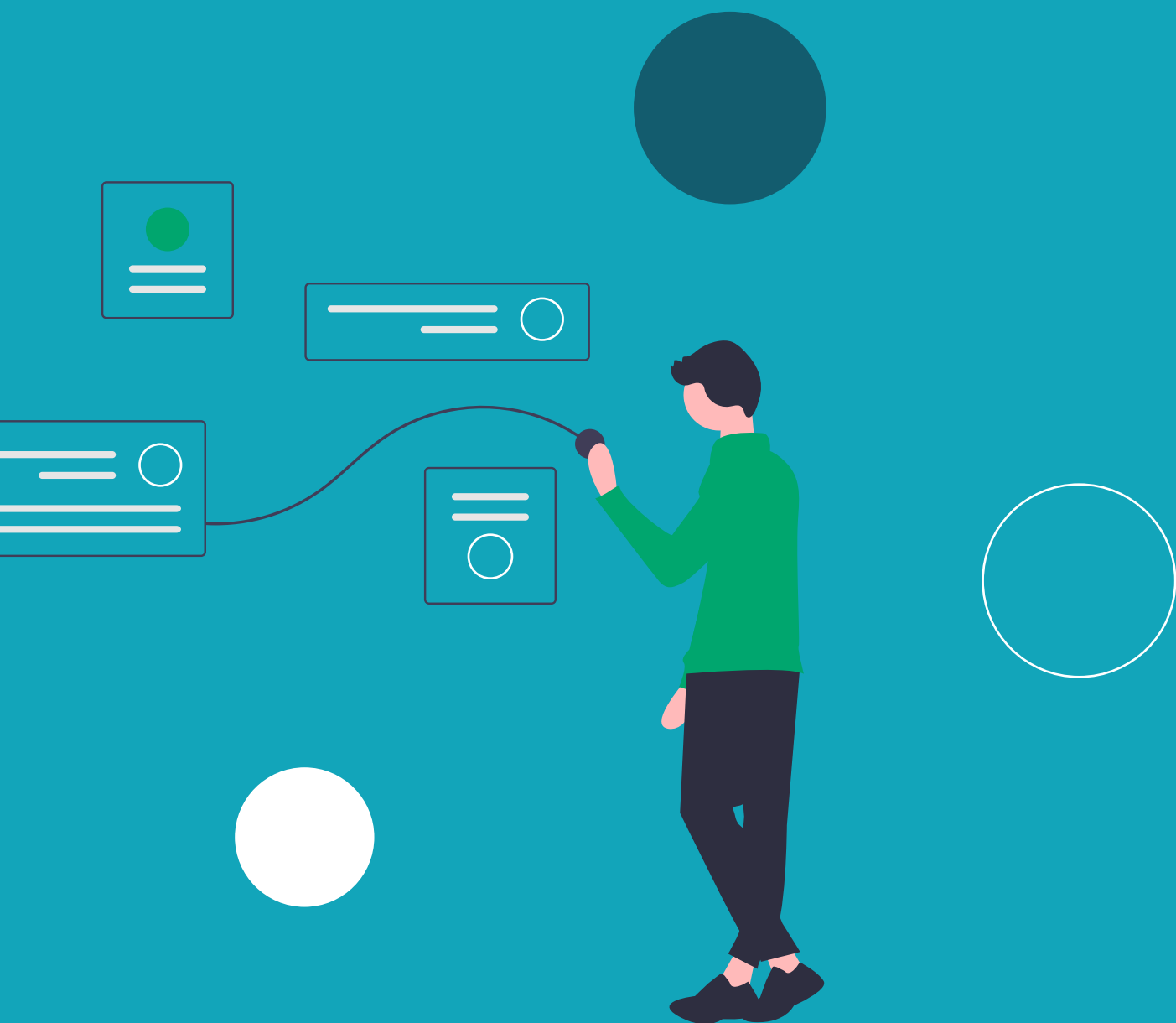
Fundraising support & investment capabilities

- 15 Fundraise, Investors (LPs) and Co-Investors
- 16 Partner's Financing

Other services

- 17 BNP Paribas Leasing, Factor, Personal Finance
- 18 Equity Research, Sales and Distribution (BNP Paribas Exane)
- 19 Transaction banking & Cash Management services

BNP Paribas has all the capabilities to act as a significant LP, private assets distributor and GP on several thematic.



INTEGRATED ECOSYSTEM BENEFITTING FROM BNP PARIBAS' GLOBAL RESPONSIBLE AND SUSTAINABLE APPROACH WITH A STRONG ESG INTEGRATION AND EUROPEAN NETWORKS FOR SELECTIVE SOURCING

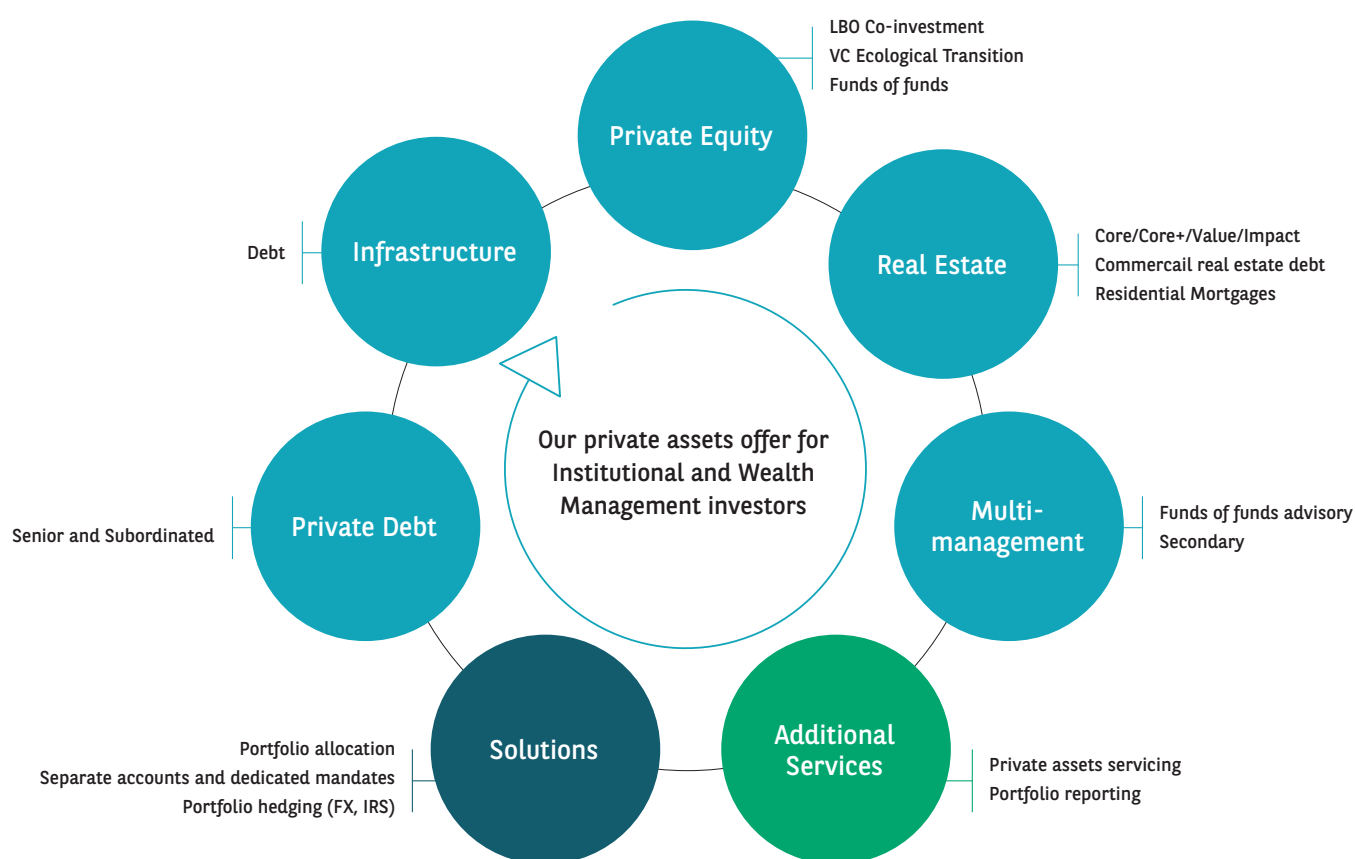
BNP Paribas entities as LPs or distribution platforms

An Institutional tier 1 LP:
BNP Paribas Cardif

A leading European bank:
BNP Paribas Group's balance
sheet – Principal Investments

A leading Private Bank
on private assets:
BNP Paribas
Wealth Management

BNP Paribas as a GP: our offer to partner with our Institutional and Wealth Management clients



**EUR 50bn in Private, Real and Structured Asset Management
invested across all geographies as at 31 December 2021.**

KEY AWARDS AND RECOGNITION

Corporate & Institutional Banking



- World's Best Bank for Corporates
- World's Best Bank for Markets
- World's Best Bank for ESG Data & Technology
- Western Europe's best investment bank



Equity Capital Markets & BNP Paribas Exane



Extel 2017-2021
#1 Pan-European Equity Research House
#1 Pan-European Sales



The Banker
Investment Banking
Awards 2020

Investment Bank of the Year for IPOs (2020)



2021 European Institutional Investor Research (II Research) survey

#1 Research Provider for Developed Europe
#1 in Industry Research
#1 for Ranked Analysts

#1 in Sales
#1 in Specialist Sales
#1 in Corporate

Debt Capital Markets



- World's Best Bank for Sustainable Finance (2021 & 2022)
- Western Europe's best bank for financing



- Derivatives House and Interest Rate Derivatives House
- Euro Bond House and Europe Financial Bond House
- EMEA Loan House
- Bank for Sustainable Finance 2020



European Securitization Awards

- World's Best Bank for Corporates (2020)
- Western Europe's best Bank (2021)
- France's Best Investment Bank (2021)
- Belgium's Best Investment Bank (2021)
- Luxembourg's Best Bank (2021)
- Best Advisory Bank for Financial Sponsors in France 2020



EMEA High Yield Bonds
2018-2020
(in volumes)

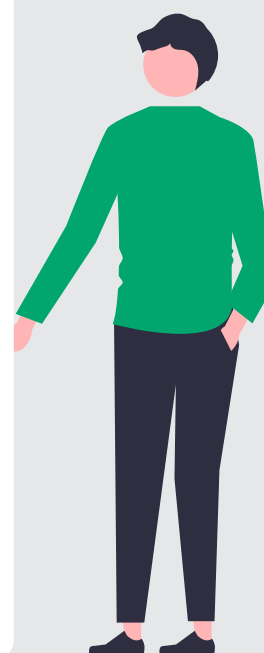


Dealogic 2020

- No. 1 All Bonds in Euros
- No. 1 EMEA Syndicated Loans by volume and number of deals
- No. 1 European International DCM by volume and number of deals
- No. 3 All Sustainable Finance in Euros
- No. 3 European FIC DCM by volume



EMEA Sponsor Leveraged Loans
2018-2020
(in volumes)



KEY AWARDS AND RECOGNITION

Global Markets



Currency derivatives
house of the year
BNP Paribas



Derivatives Awards 2020

- Interest Derivatives House of the year
- Americas Interest Rate Derivatives House of the year

Securities Services



European Alternative
Administrator of the Year



Private Equity
Administrator of the Year



Asset Management



Alternatives Manager
of the Year 2020



Infrastructure Fund of
the Year 2020 & 2021



Nomination for
Best Private Lender
(cat. Large) 2021



Alternatives Manager of the Year
Manager of the Year 2021



Best Real Assets and
Alternative Paper – 2021



Outstanding Individual of the Year 2021
Nomination for Debt Fund Manager and
Impact Investor of the Year 2021



Nomination for
CLO Manager of
the Year 2021

Wealth Management



Best Private Equity
Offering 2022



Best Private Bank
in Europe 2021



Best Private Bank
in France 2021



Best Private Bank
in Italy 2021



Best Private Bank in
Luxembourg 2021



Best Private Bank & Best
Wealth Management Institution
for UHNWI's in MENA



Best Private Bank in 2021
in Spain & (Digital Banker),
Hong-Kong (The Asset),
Singapore (WealthBriefingAsia)

LEADING THE WAY ON SUSTAINABILITY

Our ambition to be a leading positive business and reference bank for sustainable finance is demonstrated through:

Industry initiatives

- Founding member of the UN Net-Zero Banking Alliance
- Member of Net Zero Asset Manager¹ and Asset Owner² Alliance
- Signatory to the Principles of Responsible Banking

Awards and recognition



World's Best Bank for:

- Sustainable Finance (2021 & 2022)
- ESG Data & Technology (2021 & 2022)
- Financial inclusion (2020)

Extra financial ratings



MSCI



Moody's ESG Solutions



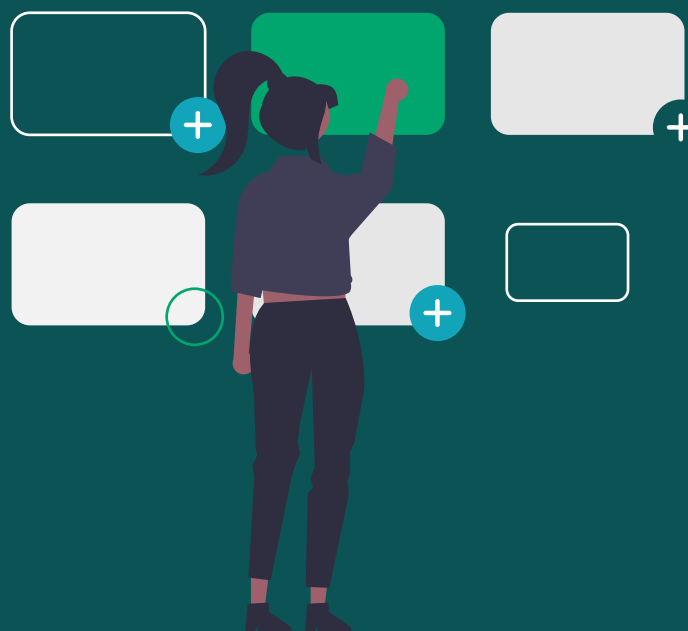
FTSE4Good

¹ BNP Paribas Asset Management

² BNP Paribas Cardif

Ratings as at 30 June 2022





WHY CHOOSE US



One of only **30**
institutions globally
with G-SIB* status



ONE OF EUROPE'S
leading banks

A+

Aa3

AA-

*G-SIB: Global Systemically Important Banks

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world