

# SECURITIES SERVICES AT BNP PARIBAS

**A LEADING ASSET SERVICING  
WITH MULTI-LOCAL  
PROVIDER  
EXPERTISE**



**BNP PARIBAS**

The bank for a changing world

# WELCOME FROM PATRICK COLLE



**Dear client,**

Financial institutions are facing unprecedented levels of operational complexity. Mounting regulatory requirements, international expansion and real-time reporting are placing enormous pressure on in-house teams and infrastructures.

At Securities Services, we leverage our wide network, unique global and local operating model and the latest technologies to help you meet these challenges.

In only 25 years, Securities Services has grown exponentially from a small sub-custodian to a top 5 global player. We understand the complexities that come with fast growth and change and stand ready to help you.

Best regards,

**Patrick Colle**

Head of Securities Services



# A TOP-FIVE GLOBAL CUSTODIAN

**\$14.4tn**  
assets under custody



**+15.1%**  
versus 2020

**10,360**  
employees



of more  
than

**100**  
nationalities

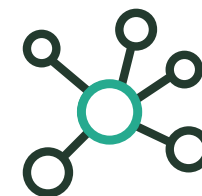


**\$2.9tn**  
assets under administration



**+14.5%**  
versus 2020

All figures as of 31 December 2021

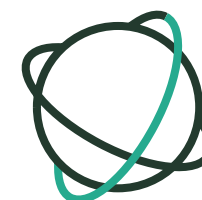


Proprietary network across

**27 COUNTRIES**

Local expertise in

**35 MARKETS**



Global reach in

**90+ MARKETS**



# FAR-REACHING APPROACH TO INNOVATION



We are at the forefront of technology in asset servicing and have devised new ways of working – including partnering with leading fintechs and developing our own specialist platforms – to fast track innovation.

## BUILDING THE INDUSTRY'S DIGITAL PLATFORMS OF TOMORROW TO

ENHANCE FUND  
DISTRIBUTION SERVICES

EASE ACCESS TO ESG DATA

ENABLE INTUITIVE INTERACTIONS



## LEVERAGING DIGITAL AND FINTECHS TO FUTURE-PROOF ASSET SERVICING

EXPAND PRIVATE  
CAPITAL SERVICES

EXPLORE  
DIGITAL ASSETS

SIMPLIFY FUND  
ADMINISTRATION  
OPERATIONS

CONNECT  
MARKET  
PLAYERS



# WHAT SETS US APART

GLOBAL-  
LOCAL  
MODEL

BUY SIDE/  
SELL SIDE  
SERVICES

INTEGRATED  
BANK

MULTI-ASSET  
CLASS

DIGITAL  
CLIENT  
EXPERIENCE



# FULL SUITE OF PRODUCTS

## DELIVERING INTEGRATED SOLUTIONS ACROSS THE ASSET SERVICING VALUE CHAIN



CUSTODY, CLEARING AND SETTLEMENT



ASSET AND FUND SERVICES



REPORTING



CORPORATE TRUST SOLUTIONS



MARKET AND FINANCING SERVICES

# A LONG-TERM PROVIDER OF CHOICE

A+

S&P

Aa3

MOODY'S

AA-

FITCH



## BEST-IN-CLASS

custodian<sup>1</sup> and one of the most capitalised banks in the world



## LARGEST BANK

in continental Europe<sup>2</sup>



Leading the way on

## SUSTAINABILITY

World's Best Bank for Sustainable Finance<sup>3</sup>

1st major custodian to sign the UN-supported Principles for Responsible Investment



One of only **30** institutions globally with G-SIFI\* status

<sup>1</sup> The Banker Transaction Banking Awards 2019 & 2021

<sup>2</sup> S&P Global Market Intelligence 2022

<sup>3</sup> Euromoney Awards for Excellence 2022

\* Global Systemically Important Financial Institution



# A POSITIVE-IMPACT CUSTODIAN

FOR OUR  
CLIENTS

FOR OUR  
STAFF

FOR OUR LOCAL  
COMMUNITIES

Our leadership team is committed to building a purpose-driven asset servicing provider.



**Alessandro Gioffreda**  
Global Head of  
Territory Management

**Philippe Benoît**  
Head of Strategic  
Business Development  
& Transformation



**Patrick Colle**  
Head of Securities  
Services



**Florence Fontan**  
Head of Company  
Engagement &  
General Secretary

**Alvaro Camuñas**  
Head of Client  
Development



**Alain Pochet**  
Head of Client  
Delivery







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# BNP PARIBAS

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