

PRIVATE CAPITAL SERVICES



END-TO-END SERVICES OFFERING

INTEGRATED PRIVATE ASSETS ECOSYSTEM

ISSUED BY BNP PARIBAS
CORPORATE & INSTITUTIONAL BANKING



BNP PARIBAS

The bank
for a changing
world



At BNP Paribas, we are committed to supporting our institutional, corporate and private clients across the full spectrum of their private capital needs.

Allocation to private assets has seen remarkable growth in recent years, and we expect this to continue at a solid pace. The continued growth of the asset class will also need to incorporate the transition towards a more sustainable economy and can play a pivotal role in realizing our collective net-zero commitments.

The “Growth, Technology and Sustainability” ambitions defined in our 2025 Strategic Plan include a definite strategy to continue to grow our business within the private capital asset class across our three key client franchises, with our corporate, institutional and private clients, and by leveraging our unique network in Europe and globally and our innovative product capabilities.

Our integrated bank model, combined with a truly global footprint strongly anchored in our European roots, our ongoing investment in technology, and the financial solidity of our balance sheet uniquely position BNP Paribas to consistently support our clients in the private capital space to drive this increasingly important segment of the real economy.



Alain Papiasse
Group Executive Advisor
and Chairman of CIB, BNP Paribas



BNP Paribas acts as a fully integrated service provider to Private Capital Asset Managers (GPs). On behalf of its clients, it can also leverage its investment and distribution platform and its asset management expertise across all private capital asset classes, with a consistent ESG approach in roles and services.



OUR END-TO-END SERVICES OFFERING FOR PRIVATE CAPITAL CLIENTS



OUR INTEGRATED PRIVATE ASSETS ECOSYSTEM



BNP Paribas offers a full set of solutions for GPs – from investment to flow banking – leveraging our diversified and integrated business model.



SERVING PRIVATE CAPITAL CLIENTS AT FOUR LEVELS

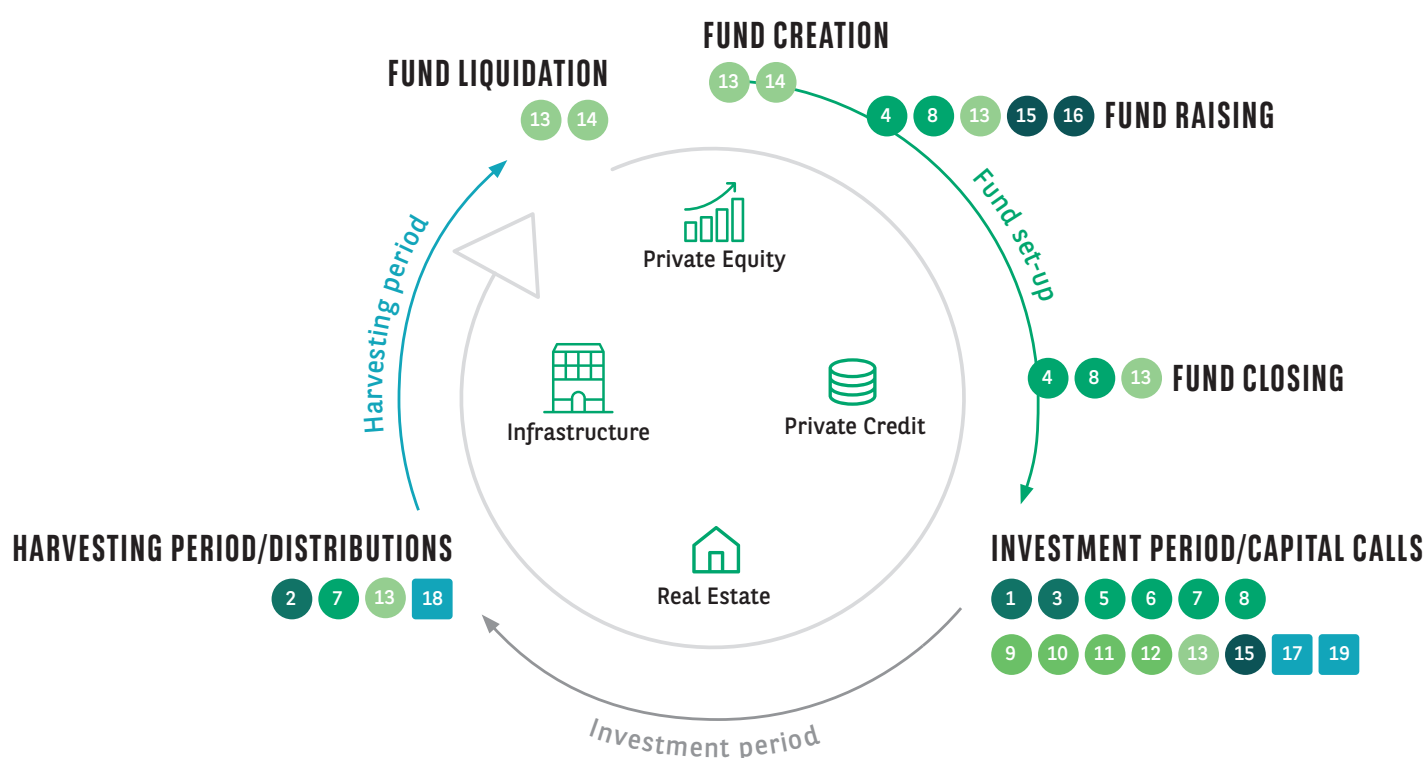
Institutional
General Partner

Funds
Private Equity, Debt,
Infrastructure, Real Estate
and Secondary Funds

**Portfolio and
Investments**
Corporates, Assets &
Financial Institutions

Individuals
GP's partners, companies'
management teams and
Private Investors

Our solutions span the full continuum of a private capital fund's lifecycle (sourcing, execution, liquidity, servicing).



Advisory solutions

- 1 Sourcing of new investments and advisory
- 2 Divestments/Continuation funds (M&A/ECM)
- 3 Debt/securitization advisory

Financing solutions

- 4 Capital call financing
- 5 Asset-backed financing & credit fund financing
- 6 Recourse financing
- 7 Investments Financing (new & existing)
- 8 Sponsor Financing (GP)

Investment support & risk management

- 9 Access to BNP Paribas & third party loans and credit portfolios (Private Credit)
- 10 Sourcing of credit opportunities from third parties (Private Credit)

- 11 Securitization exits (Private Credit)
- 12 Deal Hedging (FX, IRS)

Fund administration & asset services

- 13 Fund administration, management & asset servicing
- 14 Loan Administration

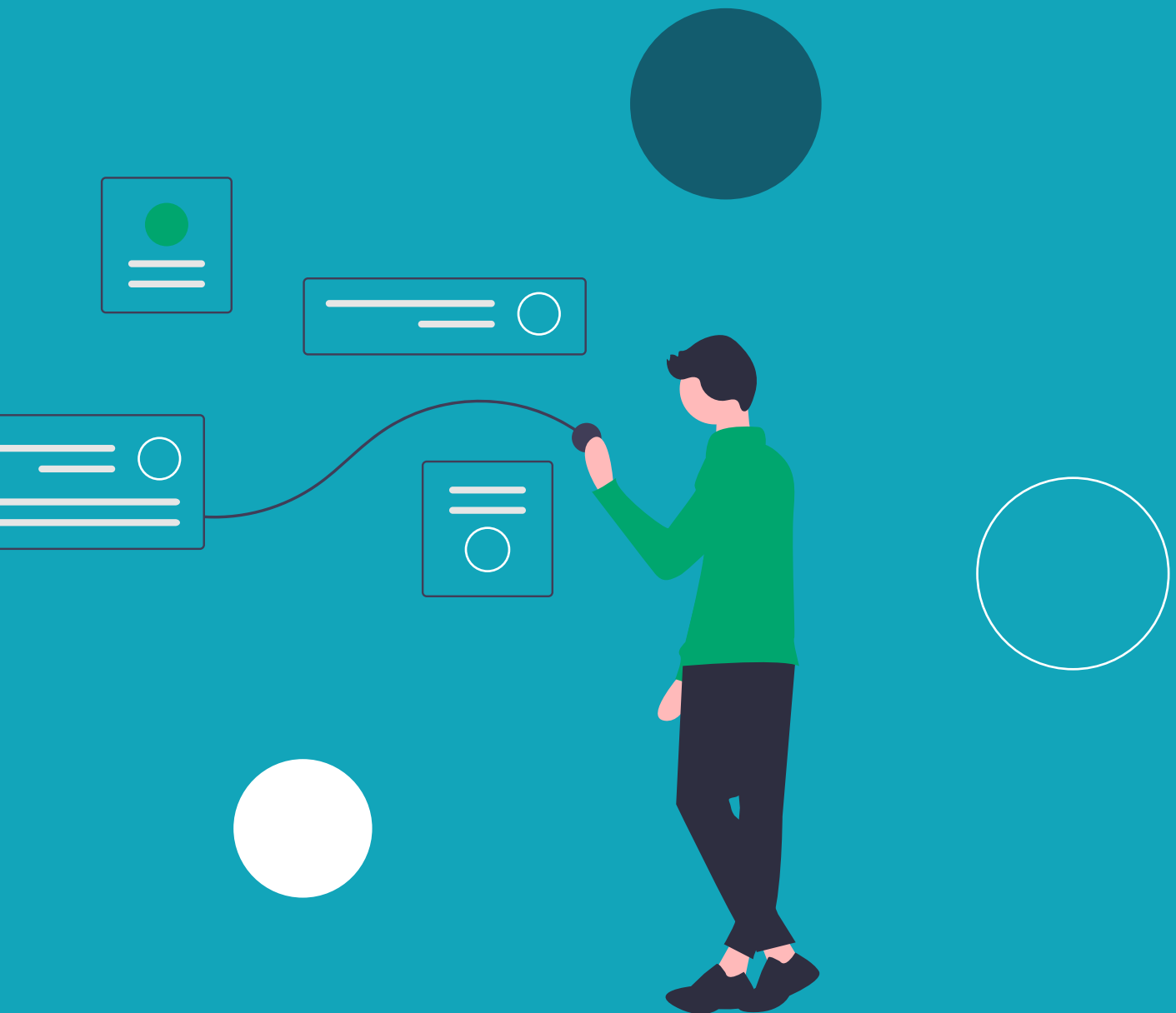
Fundraising support & investment capabilities

- 15 Fundraise, Investors (LPs) and Co-investors, Private clients and institutional investors (LPs)
- 16 Partner's Financing

Other services

- 17 BNP Paribas Leasing, Factor, Personal Finance
- 18 Equity Research, Sales and Distribution (BNP Paribas Exane)
- 19 Transaction banking & Cash Management services

BNP Paribas has all the capabilities to act as a significant LP, private assets distributor and GP on several thematic.



PRIVATE ASSETS IS AN INTEGRATED ECOSYSTEM WITHIN BNP PARIBAS ASSET MANAGEMENT BENEFITTING FROM BNP PARIBAS' GLOBAL RESPONSIBLE AND SUSTAINABLE APPROACH WITH A STRONG ESG INTEGRATION AND EUROPEAN NETWORKS FOR SELECTIVE SOURCING

Multichannel
Sourcing Capacity

Seasoned team
of experts

Sustainability
leader

Direct and
Indirect investing

PRIVATE ASSETS offers a unique range of investment solutions

We offer direct investment opportunities across a broad range of private asset segments



Corporate Assets

- Private Equity
- Private Debt
- Venture Capital
Fintech*
- Venture Capital
Ecological Transition
- Impact*



Real Assets

- Infrastructure Debt
- Commercial Real
Estate Debt



Portfolio Solutions

- Credit Risk Sharing
- Bespoke Portfolio
Solutions



Dynamic Credit Group

- Dutch Mortgages
- Consumer Loans

DIRECT INVESTING

€30 bn+
AUM & ADVISORY

* Investments made only for the own account of BNP Paribas, not opened to third party clients

INDIRECT INVESTING



Fund Platform

- Private Equity
- Infrastructure
- Private Debt

- **Diverse client base with strong alignment of interests with BNP Paribas Group:** Advisory and Investment activities on private fund selection both for Group entities and third party clients
- **Solution provider:** Operating through fund of funds as well as dedicated advisory or management partnerships

We operate as a large scale and experienced investor in third-party private asset funds

**EUR 30bn+ in asset under management and advisory
(As of 31/12/22)**

KEY AWARDS AND RECOGNITION

Global Markets



Currency derivatives
house of the year
BNP Paribas



Risk solutions
house of the year
BNP Paribas

- Global Derivatives House of the Year
- Derivatives House of the Year – Europe, Asia
- Equity Derivatives House of the Year – Europe, Asia
- Credit Derivatives House of the Year – Europe, Asia,
- FX Derivatives House of the Year – Europe, Asia
- Best Bank for Commitment to Sustainability

Securities Services



European Alternative
Administrator of the Year



Private Equity
Administrator of the Year



Asset Management



Infrastructure Fund of
the Year 2020 & 2021

Nomination for
Best Private Lender
(cat. Large) 2021

Alternatives Manager of the Year
Manager of the Year 2021



Best Real Assets and
Alternative Paper – 2021



Outstanding Individual of the Year 2021
Nomination for Debt Fund Manager and
Impact Investor of the Year 2021



Nomination for
CLO Manager of
the Year 2021

Wealth Management



Best Bank Impact Offering
(Global Reach)



Best for Digital



Best Private Bank



Best Private Bank for
Culture and Vision (Global)



Best Private Equity
Offering 2022

KEY AWARDS AND RECOGNITION

World's Best Bank World's Best Bank for Sustainable Finance



- Best Bank in France
- Best Bank in Luxembourg (Banque BGL BNP Paribas)
- Best Investment Bank in Belgium (BNP Paribas Fortis)
- Best Investment Bank in France
- Best Investment Bank in Portugal
- Latin America's Best Bank for Sustainable Finance
- Western Europe's Best Bank
- Western Europe's Best Bank for Sustainable Finance
- Western Europe's Best Bank for Wealth Management
- Western Europe's Best Investment Bank



Equity Capital Markets & BNP Paribas Exane



The Banker
Investment Banking
Awards 2022

Investment Bank of the Year
Investment Bank of the Year for Equity Derivatives
Investment Bank of the Year for Syndicated Loans



2022 Institutional Investor Survey

#1 Industry Research (for the 6th consecutive year)
#1 Sales
#1 in Specialist Sales

#1 in Trading
#2 Corporate Access
14 #1 teams/24 Top 3 Analysts

Debt Capital Markets



- Bank of the Year 2022
- Bank for Sustainability
- Asia Pacific ESG Financing House of the Year
- EMEA Loan House of the Year
- EMEA Structured Equity Home
- Equity Derivatives House of the Year
- Euro Bond House of the Year
- SSAR Bond House of the Year



GlobalCapital
BOND
AWARDS 2023

- Most Impressive SSA House in Euros
- Most Impressive FIG House in Euros
- Most Impressive Corporate Bond House in Euros
- Most Impressive Syndicate Team for Corporate Bonds
- Most Impressive Bank for Corporate Swaps and Other Derivatives
- Most Impressive Bank for Central and Eastern European Bonds
- Most Impressive Bank for ESG Capital Markets in CEEMA



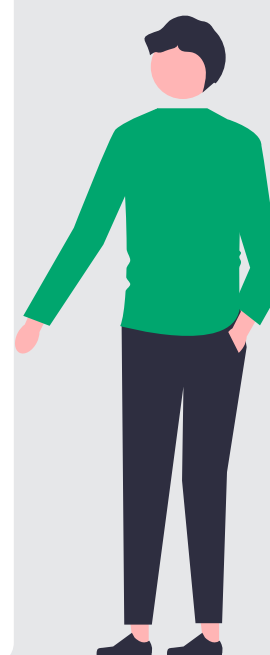
Global Capital Securitisation Awards

- ABS Bank of the year
- Specialty finance Bank of the year
- Private Bank of the year



Dealogic 2022

- #1 DCM House in EMEA
- #2 in European Leveraged Loans
- #1 by number of issues (#2 volume) in European HY Market
- #1 by deal value (#1 in issues) in European Leveraged Loans



LEADING THE WAY ON SUSTAINABILITY

Our ambition to be a leading positive business and reference bank for sustainable finance is demonstrated through:

Industry initiatives

- Founding member of the UN Net-Zero Banking Alliance
- Member of Net Zero Asset Manager¹ and Asset Owner² Alliance
- Signatory to the Principles of Responsible Banking

Awards and recognition



World's Best Bank for:

- Sustainable Finance (2022 & 2023)
- ESG Data & Technology (2021 & 2022)

Extra financial ratings



MSCI



Moody's ESG Solutions



FTSE4Good

¹ BNP Paribas Asset Management

² BNP Paribas Cardif

Ratings as at 30 June 2022





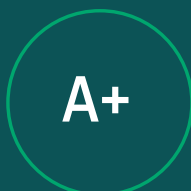
WHY CHOOSE US



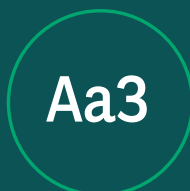
One of only **30** institutions globally with G-SIB* status



ONE OF EUROPE'S
leading banks



S&P



Moody's



Fitch

*G-SIB: Global Systemically Important Banks

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FIND US

securities.cib.bnpparibas



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